

Richard Business Major

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Business major with excellent leadership skills and experience working with demanding customers in a public or retail setting.

- EDUCATION:** **National University**, New York, NY
Bachelor of Science, Business Administration, May 2009
GPA: 3.46 overall/3.75 in business courses, Cum Laude
Coursework: Management • Marketing • Statistics • Leadership •
Financial Management • Operations Management • Economics •
Retail Management • Sales Management
Project/Honors Thesis: Conducted research and authored 30 page
report on the future of Internet retailing
- EXPERIENCE:** **Retail Intern**, September 2008 - Present
- Armani Exchange, Kingston, NY
 - Assisted sportswear buyer in developing and executing strategy resulting in the launch of new line of clothing
 - Contributed to the planning of purchases for the 2009 season
 - Represented company with vendors to plan inventory
- Retail Clerk**, January 2006 - August 2008
- National University Book Store, New York, NY
 - Counseled students concerning textbook selection
 - Supported development of merchandise sales tactics
 - Executed inventory restocking program
- Sales Associate**, June 2005 - December 2005
- Abercrombie & Fitch, Orange, NY
 - Provided customer sales support
 - Handled daily cash and opened and closed the store
- MILITARY:** **Communications Specialist**, June 2002 - June 2005
U.S. Army, 101st Airborne Division, Fort Campbell KY and Iraq
- Managed information distribution of command decisions
 - Resolved hundreds of complaints or inquiries among community groups concerning post activities
- ACTIVITIES:** **STUDENT GOVERNMENT**, September 2007 - Present
- Obtained 15 sponsorships with local retailers
 - Developed 30% increase in student participation
- SKILLS:** Word, Excel, PowerPoint, Access
- INTERESTS:** Travel, Volunteer at New Covenant House Soup Kitchen